



Welcome to our AUTUMN edition 2021

We made through summer! If you can call it summer?! With a few scattered hot days, high rainfall, hail, storms and we can't forget the humidity! A snap lockdown but at least school is back and we can be proud that as a whole we have been able to keep covid cases to a minimum which sets us in a good position leading into the cooler months. At Alpine we have been busy building relationships with our suppliers and growing our team so we can continue to deliver exceptional service to all our clients. Our staff have been treated with a new virtual training platform that allows them to work through real scenarios in fault finding and diagnosis (on a number different equipment brands). This helps our techs remain at the top of their game so your problems are diagnosed quickly and accurately the first time!

Our Total care club continues to grow and we are excited to offer even more value than before to keep you and your family protected year-round! With the addition of annual water quality, smoke alarm and carbon monoxide testing for all our members. This is just a few of the things we have been working on over summer and we're excited to continue to serve you better into the Autumn months and the rest of 2021!

Glenn Abrol - **Director**

IN THIS NEWSLETTER;

1. Alpine Guarantees
2. Questions to ask before buying a heater
3. Autumn checklist
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5. What our customers are saying about us

1. ARE YOU FAMILIAR WITH OUR GUARANTEES?

At Alpine we stand behind our work and our recommendations for your home. That's why we offer the following guarantees:

GUARANTEE CERTIFICATES

1 YEAR

"TEST DRIVE" GUARANTEE

If you are unhappy with your installation and we cannot fix it, we will remove the system and refund 100% of your original investment at any time during the first year.

WE VALUE YOUR HOME
GUARANTEE

Our service experts use floor protecting shoe covers and tarps to protect your home. We make sure they leave your home's interior in the same condition it was before they arrived. If we don't get it to your satisfaction, we will clean your home.

10
YEARS
WORKMANSHIP
GUARANTEE

Our service experts are the best in skill, attitude and workmanship. We provide ongoing training keeping them up to date with the latest developments. That means you get the most knowledgeable service experts in the business. They will care for your home and complete the job in a timely manner with precision. They will clean up when they are finished and will take personal responsibility for your satisfaction. They will not smoke or swear in or near your home and are drug free. If, when they have finished in your home they have not performed at a high standard, we will refund whatever portion of the purchase price you feel to be fair and reasonable.

ENERGY SAVINGS
GUARANTEE

ALPINE guarantees that your family will enjoy the stated savings based on fuel consumption or we will pay you the difference for one full year. (On recommended gas ducted heating equipment only)

WE VALUE YOUR SAFETY
GUARANTEE

Our service experts will arrive in an ALPINE vehicle, wearing ALPINE uniform. All of our ALPINE experts carry identification cards, which you may ask to see before letting them in your home. ALPINE is fully licensed and insured for your safety and protection.





QUESTIONS TO ASK BEFORE BUYING A HEATER

The weather is about to change, days will be getting shorter and nights becoming colder. By asking yourself some questions now before you get a quote for any new system you can be confident you are asking the installer to quote on the right product for you.

Getting quotes for ducted, split or hydronic heating is easy – There are many people around willing to quote. You can call Alpine on 1300 252 225 and we can give you options, we also have finance available on all our installations.

However, before you decide to buy a new heater from anyone, we recommend you read our free unbiased report that should get you thinking about what options may best suit you. Not every house/family's needs are the same, and that's why at Alpine we will always give you options for your individual scenario.



AUTUMN CHECKLIST

Autumn is the perfect time to start preparing your property for the colder months.

Simple Autumn checks you can perform;

- Clean gutters and downpipes
- Inspect your roof for wear and tear
- Rake leaves
- Store away all outdoor furnishings and cushions
- Turn off valves to exterior taps/timers or pumps
- Check windows and doors for water tightness
- Have your heater and hot water system professionally serviced
- Check indicator lights on all home surge
- Change water filters
- Test whole home generators
- Test smoke alarms and gas equipment carbon monoxide



WORRIED ABOUT THE AIR YOU BREATHE?

The Environmental Protection Agency (EPA) says that the air in homes and other buildings can be more seriously polluted than the outdoor air!!!

ALPINE CAN HELP IMPROVE YOUR INDOOR AIR QUALITY SO YOU CAN BREATHE EASY....

WHAT IS BIPOLAR IONIZATION TECHNOLOGY?

Bipolar ionization technology such as the Plasma Air system available from Alpine Trade Group releases charged atoms that attach to and deactivate harmful substances like bacteria, mold, allergens, and viruses.

The Plasma Air system is integrated into you existing or new HVAC system. The technology then uses specialized tubes that take oxygen molecules from the air and convert them into charged atoms that then cluster around microparticles, surrounding and deactivating harmful substances like airborne mold, bacteria, allergens, and viruses.

They also attach to expelled breath droplets and dust particles that can transport viruses, enlarging them so they're more easily caught in filters. It's an active process that provides continuous disinfection.

*SAFE TO USE. SAFE TO BREATHE.
NO MAINTENANCE COSTS. ENERGY SAVINGS*

APPLICATIONS:

- Residential buildings (domestic use)
- Office buildings (commercial use)
- Food processing facilities
- Hospitals and aged care facilities
- Schools and Day care centres
- Shopping centres, Airports etc..
- Equipment is sizable for all applications large or small

Bipolar Ionization is proven by 3rd party tests to kill 99% of airbourne coronavirus surrogate in 10 minutes!

3RD PARTY TEST RESULTS INCLUDE:

- Kills 99.99% of Coronavirus Surrogate
- Kills 99.99% of Pseudomonas Aeruginose
- Kills 99.99% of MRSA
- Kills 99.43% of E.Coli
- Kills 93.5% of Norovirus (gastro)
- Reduces Total VOCs by 98.6%



Unlike Ultra Violet Filtration systems that only clean the air inside the HVAC system, bipolar ionization:

- Cleans the air in the HVAC system
- Cleans the space in the duct
- Cleans the air in the breathing space in the building

This means that Bipolar ionization not only cleans all the air in the building, *but it also reaches surfaces that can not be reached by manual cleaning methods and disinfectant sprays.*

 **PlasmaAir**

**CONTACT ALPINE TRADE GROUP TODAY FOR MORE INFORMATION
ON THE PLASMA AIR BIPOLAR IONIZATION SYSTEMS TODAY!**

1300 252 225





WHAT OUR CUSTOMERS ARE SAYING ABOUT US



Daniel S

Great job by the guys and the company as a whole. Did what was a pretty big job with little complaint in what apparently was way too hard for every other company we contacted. Big thanks to Tim and the boys for great job will defiantly recommend cheers guys



Rodger S

Quality installation, great customer care with product advice and after sales check up on work.



Karen F

Alpine is great. I have used them a few times now. They are friendly and helpful on the phone and come quickly when you need them. I recently called them for my elderly parents who needed their ducted heating looked at as it was smoking. A large Melbourne company who they normally used wanted them to wait a week before they could come. Alpine went out immediately and sorted things out for them. The technicians are all polite, honest and a pleasure to deal with, especially Keegan. I have recently joined their club...



Laura J

Professional service and very tidy. Would recommend.



PRODUCT REVIEW

GUTTER PROTECTOR

Alpine highly recommends Gutter Protector to our clients, and a great time to install is NOW!

This innovative foam wedge gutter protection is not like traditional gutter guards that trap leaves and mold, are difficult to install and can make more mess than before.

Here are a few reasons we choose gutter protector

- Handles torrential rain
- Built in UV formula, combining the best UV stabilizer & light absorber
- The only Mesh Foam Gutter Guard that can give a 10-year warranty
- Fire retardant tested to AS-1530-3-1999 by CSIRO in suburban areas
- Built in *biocide to prevent the growth of mold, mildew and seeds
- Low maintenance
- No damage to gutters from installing via screws etc
- Australian certification that gutter protector is safe to use with the collection of drinking water

CALL ALPINE ON 1300 252 225 TODAY FOR A QUOTE!

PRODUCT REVIEW

BRAEMAR GAS DUCTED HEATING



Supernova[®] Super Five 5.9 star



- Outstanding efficiency
- MagIQtouch[®] controller
- Zoned-heating capable

Exclusive to:



Alpine is a climate master of Seeley International which means we can offer our clients exclusive products and back it with exceptional after sales service. As a climate master we are able to offer the Supernova series of gas ducted heaters.

The Standard eco star range is rated at 5.2 stars; however, the supernova range is rated at 5.9 stars which contributes to greater energy savings and overall running performance.

A few other reasons to consider Braemar gas ducted heating from Alpine Trade Group:

- Whisper quiet operation
- Flexible installation for all types of homes
- Add on cooling options
- Zoning capabilities
- Multiple controller options (Capable of Wi-Fi Smart home integration).
- Australian owned and made

CALL ALPINE ON 1300 252 225 FOR A FREE QUOTE BEFORE WINTER!